

Department: Business Administration	Program: MBA
Course Name: Organizational Behaviour & Leadership	Course Code: BUS 601
Pre-requisite: Not Applicable	Credit Hours: 3

Brief Description
<p>This course provides a comprehensive analysis of individual and group behavior in organizations. Its purpose is to provide an understanding of how organizations can be managed more effectively, while at the same time enhancing the quality of employees' work life. Topics include motivation, rewarding behavior, stress, individual and group behavior, conflict, power and politics, leadership organizational structure, decision-making and organizational change and development.</p>
Course Objectives
<p>After completion of this course the student will be able to:</p> <ul style="list-style-type: none"> ➤ Describe and apply theoretical models and tools related to organizational behavior ➤ Illustrate leadership skills through effective communication ➤ Recognize ethical dilemmas, and evaluate alternative solutions ➤ Demonstrate how to manage individuals, groups and teams ➤ Express how to lead and manage organizational change ➤ Predict organizational conflicts, negotiations and decision-making processes
Course Learning Outcomes
<ul style="list-style-type: none"> ➤ Distinguish between concepts, principles, and theories of organizational behaviour ➤ Apply the concepts, principles, and theories in different business situations ➤ Demonstrate written communication skills ➤ Have oral communication skills ➤ Have scientific research skills in the field of organizational behaviour ➤ Have the skills of critical thinking and analysis in the fields of business administration ➤ Have the skills in strategic thinking and finding solutions in business administration ➤ Have the skills of leadership, teamwork, and decision making in business administration ➤ Have the ability to distinguish between ethical issues in business administration ➤ Have the competence to deal with cultural diversity in business situations
Course Topics
<ul style="list-style-type: none"> ➤ Theories of Motivation ➤ Individual Differences and Perception ➤ Individual Attitudes and Behaviors ➤ Managing Stress and Emotions ➤ Managing Groups and Teams ➤ Making Decisions ➤ Conflict and Negotiations ➤ Leading People Within Organizations

- Power and Politics
- Organizational Structure and Change
- Organizational Culture

Text Book

- Zahares, A. Organizational Behavior and Leadership, 17th edition. Pearson Collection, 2017

Additional References

- Hersey, P. H., Blanchard, K. H & Johnson, D. E. Management of organizational behavior, leading human resources, 10th edition. Pearson Collection, 2007
- Newstorm, J. Organizational Behavior: Human Behavior at Work, 14th edition, McGraw Hill, 2015

Online Resources

- <https://open.lib.umn.edu/organizationalbehavior/>
- <https://onlinelibrary.wiley.com/journal/10991379>

Course Outline

Week	Hours	Topics	Remarks
1	3	Introduction to Organizational Behavior	
2	3	Theories of Motivation	
3	3	Designing a Motivating Work Environment	
4	3	Understanding People at Work: Individual Differences and Perception	
5	3	Understanding People at Work: Individual Differences and Perception	
6	3	Individual Attitudes and Behaviors	
7	3	Managing Stress and Emotions	
8	3	Midterm exam	
9	3	Managing Groups and Teams, Making Decisions	
10	3	Conflict and Negotiations	
11	3	Leading People Within Organizations	
12	3	Power and Politics	
13	3	Organizational Structure and Change	
14	3	Organizational Culture	
15	3	Presentations	

Measurement and Assessment Tools											
Assessment methods	Grade	Week	Knowledge	Business Skills					Values		
			Identify & apply	Written	Oral	Research	Critical thinking	Strategic Thinking	Leadership	Ethics	CSR
Midterm Exam	20	9	X								
Case Study	10	12		X		X	X	X	X	X	X
Project	20	15		X		X	X	X	X	X	X
Presentation	10	15			X						
Final Exam	40	TBD	X								
Total	100										

Approved by Department Chair	Date of Approval

Additional Information: Updated every Semester by Course Instructor	
Course Instructor	
Department	
Phone No.	
Extension No	
Email	